

## Case Study: the Gyronix System™ Transforms the way FCS Automation does Business

After only six months, the **Gyronix System™** has transformed the way FCS

Automation does business, by dramatically saving money, time and resources as well as building stronger and more committed client relationships.

FCS Automation specialise in providing bespoke solutions for control systems on major engineering projects. FCS recently completed a project for the design, manufacture, installation and commission of two innovative winder control systems for BPI Plastics - the UK's leader in the manufacturer of shrink-wrap film.

From conception to finalisation, each project requires high levels of accuracy, detailed organisation, action planning and efficient implementation. FCS now applies the Gyronix System to achieve these requirements and has experienced dramatic results. The Gyronix System seamlessly integrates Mindjet MindManager® business mapping software with Gyronix ResultsManager™

software, providing a powerful tool to capture all actions and results, which are then turned into specific tasks presented in clear and focused dashboards.



The initial stage of a project involves brainstorming, facilitating client kick-off meetings and gathering large amounts of information from multiple sources including web sites, manuals, computer files and so on.

'We have saved many man-hours of work at the start of a project and throughout its

life-cycle by using the Gyronix System to catalogue and link all our data in a way that makes it instantly accessible to the whole team. Importantly, this also means that data cannot be lost or misplaced,' commented Mathew Sumpton, director of FCS Automation.

'Not only do we save time, we also make incredible efficiency savings. Having all the project information at our fingertips enables us to spend more time working on the project itself rather than in its administration,' continued Sumpton.

The team also applies the Gyronix System to managing and facilitating client meetings throughout the project life-cycle, which Sumpton estimates has saved up to 6 hours per meeting.

Time is saved at every point in the meeting process. A pre-meeting review of the project map and task / action list dashboards familiarises participants with the meeting agenda. Facilitation of the

meeting continues using the same map for the agenda and the minutes – projected onto a screen. All action points are captured and recorded in real time, gaining commitment from all team members for their individual and collective tasks. Finally, distributing individual and joint tasks at the end of the session means that team members leave the meeting with their task list – enabling them to start

actioning and implementing the next steps immediately.

Another benefit has been to dramatically decrease the amount of printed paperwork. Prior to using the Gyronix System, the average documentation needed for each meeting would be in the region of 30kg. Now, the same information is either stored on a laptop, saved on a memory stick, or summarised on three

sheets of A4 paper. This also allows the instant sharing of data among the project team.

'The Gyronix System has revolutionised our working practices, making our operation more efficient as well as freeing up time previously spent on administration, to implement the project faster and more effectively,' concluded Sumption.

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## **Editor Notes**

Founded in 2003, Gyronix provides corporate clients and business professionals with a practical solution to the challenge of defining, tracking and delivering results, either individually or in teams. As a premier Mindjet Solution Parner, Gyronix have unrivalled expertise in the application of Mindjet MindManager® software to real-world business issues. Our experience includes tailored training courses, seminars, consultancy, extended integration features and content development. Gyronix consultants are also used by Mindjet to provide specialised support, training and integration services for Mindjet's clients, and have participated in the development of the last four generations of MindManager software.